

Intel® Centrino® with vPro™ Technology
Intel® vPro™ Technology
Testimonial Quotes

Large Enterprise

“Capgemini’s definitely excited about Intel® Centrino® 2 with vPro™ technology, not only because we’re going to implement it for our own benefits but also because we’re looking forward to use this to enhance the business of our clients.”

Ron Tolido
CTO, Continental Europe & Asia Pacific
Capgemini

“Our clients don’t really want to manage and run their infrastructure on a daily basis. They want to innovate and create new business value. And with Intel® Centrino® 2 with vPro™ technology, we think that we actually can help them to create this headroom for innovation.”

Ron Tolido
CTO, Continental Europe & Asia Pacific
Capgemini

“Clearly the return on investment increases the moment you apply more Intel® vPro™ technology in your infrastructure.”

Ron Tolido
CTO, Continental Europe & Asia Pacific
Capgemini

“The combination of Intel® vPro™ technology and Intel® Centrino® 2 processor technology allows us to provide both wired and wireless enhanced manageability and security across our customers’ workplace environment.”

Jeff Wade
Principal Architect
EDS Workplace Services

“The new user initiated secure communications feature of Intel® Centrino® 2 with vPro™ technology platform allows secure Out of Band (OOB) communication to the management console, making it easier for us to manage and repair notebooks even when they are outside the corporate firewall.”

Jeff Wade
Principal Architect
EDS Workplace Services

“As a leading global technology services company, EDS sees great benefit in extending the advanced security and management capabilities of Intel® vPro™ technology to Intel’s next generation mobile PC. Bringing new capabilities to the Intel® Centrino® 2 with vPro™ technology mobile platform will enable EDS to provide our customers with enhanced management and security as part of an enterprise wide cross-client solution.

“Our customers continue to progress toward an increasingly mobile workforce. As our clients’ business ally, we believe the enhanced management and security capabilities available with Intel® Centrino® 2 with vPro™ technology will enable EDS to continue delivering the industry leading solutions and service they desire.”

Kevin Torgerson
Senior Vice President
EDS Service Delivery Operations

“Siemens IT Solutions and Services is focused on delivering innovative solutions and services designed to help our customers gain a competitive advantage. We’ve worked closely with Intel to evaluate the management and security capabilities available with Intel® Centrino® 2 with vPro™ technology, Intel’s latest mobile PC platform. Enabling these capabilities in a mobile platform is essential for us. Extending the management and security features currently available with Intel® vPro™ technology to Intel Centrino 2 processor technology will enable Siemens to deliver more robust client security and management solutions to our mobile customers.”

Bruce Coughlin
VP, Innovation and Transformation
Siemens IT Solutions and Services

“Intel® Centrino® 2 with vPro™ technology will enable increased uptime for our customers’ employees, allowing them to focus on their jobs rather than the management and security of their notebooks.”

Bruce Coughlin
VP, Innovation and Transformation
Siemens IT Solutions and Services

“The new features of the Intel® Centrino® 2 with vPro™ technology platform – including client initiated remote access and wake on wireless capabilities – will help us deliver a better IT management solution to our customers.”

Bruce Coughlin
VP, Innovation and Transformation
Siemens IT Solutions and Services

“Intel® Centrino® 2 with vPro™ technology allows us the capability to turn on and off the device remotely and also to provide management functions outside of the operating system.”

Ling Chang
Americas Program Manager, Technical & Data Center Services
HP Services

“Our customers will be able to realize lower total cost of ownership over the life of the devices and also have a better protect/protection of their environment with Intel® Centrino® 2 with vPro™ technology.”

Ling Chang
Americas Program Manager, Technical & Data Center Services
HP Services

“One key thing that Intel has brought to the marketplace is the recognition of the fact that the management of the platform is just as important as the performance of the platform.”

Ling Chang
Americas Program Manager, Technical & Data Center Services
HP Services

“We are a systems integrator (SI) and are affiliated with one of the biggest banking groups in Japan with the installation base of nearly +300k clients PCs worldwide. The Open Systems Technology Division has considerably tested all of the Intel® vPro™ technology features of Montevina at the same level our group company banks, who will, without a question, require most strict test metrics among industries. Everything tested well. As Intel vPro technology evolves and technology features get richer, it definitely is a value to DCS as an SI to be capable of consulting end users how they should deploy Intel vPro technology.”

Mitsubishi Research Institute DCS Co.Ltd.(DCS)
Mitsubishi UFJ Financial Group
Tokyo, Japan

“Indiana Office of Technology calculates that the various IT efficiencies provided by standardizing on new PCs and incorporating Intel® vPro™ technology into our client management strategy will save us more than USD 400,000 annually.”

Paul Baltzell
Director
Indiana Office of Technology

“Desk-side visits are one of the most expensive, time-consuming, and productivity-sapping tasks for any organization that services remote PCs. With the Intel® vPro™ technology, we’ll be able to reimagine a PC without traveling to the user’s location. We expect to be able to resolve software problems in 30 minutes instead of it taking a day or more. That’s roughly a 90 percent improvement, and it will have a direct impact on end-user and IT productivity.”

Paul Baltzell
Director
Indiana Office of Technology

“With the help of Intel® vPro™ technology, we can simplify system administration, cut down on desk-side visits and operating costs, and optimize business processes. Last but not least, our workers’ productivity will be improved.”

Hubert Fischer
Head of Client Services
AUDI AG

“Since our mobile environment generates about twice as many support calls as our desktop environment, we’re especially excited about the potential savings Intel® vPro™ technology can bring to notebooks.”

Dan Lutter
Director, Field Technology Services
Advocate Health Care

“We are very excited about the opportunity to deploy this innovative solution on such a wide scale. We intend to update our three-year hardware refresh cycle as well, to ensure that we only purchase PCs and notebooks that are fitted with Intel® vPro™ technology moving forward.”

Thomas Schmidt
IT Solutions Workplace & Mobile Computing
BMW

“Intel® vPro™ technology is a breakthrough in PC management. It can effectively improve our information security management ability and help reduce manpower cost.”

Chen Yuliang
Manager, Information Department
E.SUN Securities

“I am very pleased that we will be able to extract information even from PCs with Intel® vPro™ technology that are turned off. In addition to collection of information, the ease of being able to operate the PCs remotely is also very welcome. This represents a big step forward in centralized management.”

Tatsuya Yukawa
Manager, IT Infrastructure Department
Systems Division
Fuji Film Computer Systems

“Intel® vPro™ technology enables us to provide an even better level of service for a lower total cost of ownership.”

Gerardo Onega,
SMB and SOHO Marketing Manager
Telefónica España

“Intel® vPro™ technology enables us to utilize our infrastructure more efficiently, ensuring smooth operations despite the substantial surge in trading volume.”

Lin Chun Sheng
Information Systems Manager
Polaris Securities

“With the implementation of Intel® vPro™ technology to our Canadian call center, we were able to save time and increase productivity of the center employees. We’re estimating about a \$750K savings over three years. In addition, we have added about 350 support calls per center per year just by adding the vPro technology.”

D.C Tardy
System Architect
EDS

“At EDS, we are always looking for ways to extend our client management capabilities. This includes on the internet and outside the corporate firewalls. We are looking at Intel® Centrino® 2 with vPro™ technology to extend that reach.”

D.C Tardy
System Architect
EDS

“The great thing about Intel® vPro™ technology is it’s all done from one console. You can manage your vPro-based devices without having to go to any other consoles and it’s very self-explanatory and easy to use. So we’re looking to use it as much as possible.”

Kiron Lahiri
Lead Systems Engineer
Sisters of Mercy Health System

Managed Service Providers for SMB

“From the initial launch of Intel® vPro™ technology two years ago, Level Platforms has continued to lead the market in delivering the power of Intel’s out-of-band and remote management solutions to managed services providers. As the market shifts to notebooks and wireless networks based on Intel® Centrino® with vPro™ and Intel Centrino 2 with vPro technology, we are again leveraging Intel’s breakthrough technologies to provide the ultimate IT management platform for solution providers around the world.”

Peter Sandiford,
CEO
Level Platforms

“Mobile computing has become the de facto standard environment for many end users within the SMB. The upcoming launch of Intel® Centrino® 2 with vPro™ technology combined with N-able’s N-central platform will ensure that remote manageability of notebook computers is on par with standard desktops. Together, Intel’s vPro technology and N-able’s N-central software will enable managed service providers to continuously monitor and manage their customers’ systems regardless of location, power state or how they are connected to the network.”

August Wehrmann
Vice President of R&D
N-able Technologies

“Intel® Centrino® 2 with vPro™ technology sets a new standard of excellence for mobile computing and brings to market the built-in manageability service providers have been looking for. By integrating Intel’s vPro technology into our N-central software offerings, we’re making it easier for our partners to provide exceptional and uninterrupted service to their customers without bringing additional costs to their business models. We’re also empowering our partners to differentiate their services, increase profits and expand their addressable market by extending their managed services capabilities beyond the desktop to include notebooks.”

Gavin Garbutt
President & CEO
N-able Technologies

"To keep up with the velocity of business, companies place more reliance on mobile computing to keep pace. While this trend creates the challenge of delivering IT services for out-of-band devices, it is fortunate that Kaseya and Intel® Centrino® with vPro™ technology can solve the "standby dilemma" by ensuring that the mobile workforce is patched, backed up and fully secured through a fully automated Web-based platform."

Gerald Blackie
CEO
Kaseya

"Intel® Centrino® 2 with vPro™ technology allows us to maintain and secure remote notebooks. We're able to get to those users no matter where they are. They can be in New York. They can be in Asia today. They can be in Europe tomorrow. It doesn't matter to us."

Joe Ambrosio
President
VISN-IT

"Intel® Centrino® with vPro™ technology has personalized the service we give our clients. Every time they put notebook into their briefcase they also carry a service desk with them. Today, all proposals that come out of VISN-IT for desktops and laptops have vPro technology. We will not sell a machine without vPro technology."

Joe Ambrosio
President
VISN-IT

"With the help of the Intel® Centrino® 2 with vPro™ technology, we're able to offer best in class and world-class service."

David D'Agostino
VP of Operations
Brite Computers

"With Intel® Centrino® 2 with vPro™ technology, we've been able to offer customers something that was traditionally for Fortune 100 organizations. We've developed an IT infrastructure for them to rely on and to have full access to 24-by-7 monitoring, 15-minute response times at Help Desk, and a senior level team of engineers rather than just one engineer at their location."

David D'Agostino
VP of Operations
Brite Computers

"With Intel® vPro™ technology, we've been able to create this enterprise-level offering which has allowed us to realize 25% growth year over year. With the addition of Intel® Centrino® 2 with vPro™ technology, we anticipate this growth to even be more aggressive."

David D'Agostino
VP of Operations
Brite Computers

"When you consider how Intel® vPro™ technology can enhance service desk software, picture a help desk engineer being presented with an open ticket dialog right there in the software, so just-in-time they can do power management, get real-time inventory, and be able to move service to an even higher level."

Michael Stout
Chief Technology Officer
Managed Planet

"We are really impressed with the value Intel® vPro™ technology brings, and elevates client management to a task that's achievable for businesses of all sizes. It's fantastic technology and is a great way to get more value out of the networks and improving up-time."

John Joyner
Senior Architect
ClearPointe

“Our recommendation is that clients begin activating Intel® vPro™ technology with their very first vPro system coming in the door. It’s the least expensive time, requires the least amount of effort, and as that population grows the benefits grow with that investment.”

Frank Cano
President
Valerent, Inc.

“The ROI on Intel® vPro™ technology is many times over the investment.”

Frank Cano
President
Valerent, Inc.

“The biggest things initially with Intel® vPro™ technology is actually having a way to wake up machines that works compared to wake-on-LAN technology, and having a secure environment to do that in.”

Mark Robinson
Director of System Management
Ascentium Corporation

“The three key areas where we see the benefits are power management – everyone wants to be green; second is allowing the machine itself to be in a secure state that we desire from a policy standpoint enforcing that with Intel® vPro™ technology; and third is minimizing the physical touch of the machines – it’s cheaper.”

Justin Ware
Director of Professional Services
Intuitive Technology Corp.

“Schools need to know they are getting their money’s worth out of their investments. With Intel® vPro™ technology, our clients get affordable PCs with incredible performance, whilst we get systems so easy to manage that we can now scale services to a much larger client base.”

Mike Papworth
Director
FT Network Solutions

“The use of the new Intel® vPro™ technology included in Intel® Centrino® 2 processor technology will allow Telefónica to provide better Service Level Agreements and enhanced ITC services for SMEs and SOHO customers. Additionally, the wireless technology of Centrino 2 will facilitate a faster connection that, when coupled with our plans to increase the speed of the network broad band connection, will result in a positive impact in the user’s experience and the satisfaction of our customers.”

Gerardo Onega
SMB and SOHO Marketing Director
Telefónica España