



# INTEL® SOLUTIONS MARKETPLACE

## Frequently Asked Questions

### Intel® Solutions Marketplace General

#### Q: What is the Intel® Solutions Marketplace?

A: The Intel® Solutions Marketplace is a new online platform to drive collaboration in today's exciting data-centric landscape. You can explore offerings and network with Intel partners. For partners who have posting access, the Intel Solutions Marketplace enables you to network and collaborate with the industry's premier providers, differentiate your offerings and showcase them to enterprise end customers.

#### Q: What is the Intel Solutions Marketplace Offering Catalog?

A: The Offering Catalog promotes products, services, and solutions from eligible partners. This is one way in which you can discover and connect with partners and their offerings.

#### Q: How do I search for offerings?

A: You can search the entire Intel Solutions Marketplace for partners using the general search bar. For a more selective search, you can browse for partners by industry, application, region, or partner program on the Partner Directory page.

#### Q: How do I connect with partners?

A: For partners who wish to be contacted, Contact Partner buttons can be accessed on offering cards and in partner storefronts and profiles.

#### Q: Can I buy an offering on the Intel Solutions Marketplace?

A: The Intel Solutions Marketplace does not support sales transactions. Within the Intel Solutions Marketplace, you will connect with partners to learn more about their offerings and find options that are right for you. Sales can happen through your offline engagement with the partner. Intel is not a party to any sales, purchases, or agreements between you and any partner or participant in the Intel Solutions Marketplace. The terms and conditions of such purchases, agreements, or sales, including without limitation, warranties and indemnities, are a matter exclusively between you and the partner or participant that you purchased from. You will have no right to make any claim under Intel's Standard Terms and Conditions of Sale for any products or services obtained by you with third parties. If you have questions or need additional support, please visit [Intel Customer Support](#).

### Partner Offerings

#### Q: What are Partner Offerings?

A: Partner offerings are products, services, and solutions partner program members create using Intel technologies.

#### Q: What are Intel® IoT Market Ready Solutions?

A: Intel® IoT Market Ready Solutions are "end to end IoT solutions" that are ready for market deployments.

For more information please visit the [Intel IoT Market Ready Solutions page](#).

#### Q: What are Intel® Select Solutions?

A: Intel® Select Solutions are workload-optimized data center infrastructure configurations, documented in the form of a reference design, that include hardware and software components that are validated by the software vendor to deliver to a performance threshold appropriate for the workload.

For more information please visit the [Intel Select Solutions page](#).

#### Q: What are Intel® IoT RFP Ready Kits?

A: Intel® IoT RFP Ready Kits are focused technology offerings that address a class of market issues. The technology is scalable and designed to grow with customer requirements, enabling accelerated development and time to market.

For more information please visit the [Intel IoT RFP Ready Kits page](#).

### Partner Directory

#### Q: What is the Partner Directory?

A: This is a listing of Intel's network of partners. As you search, you will find partners categorized by partner program, tier, industry, application, and region.

