

## TRIBOLD PRESS RELEASE

### For Immediate Release

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## INTERNET SOLUTIONS SELECTS TRIBOLD EPM FOR PRODUCT AND SERVICE CATALOG PROGRAM

London, UK – February 22, 2011: Internet Solutions (IS), the leading African Internet Protocol-based Communications Service Provider has selected Tribold, the world's leading provider of Enterprise Product Management (EPM) software, for its Product and Service Catalog program.

Andrew Procter, IS CIO comments: "Internet Solutions is focused on improving the customer and sales experience and to do this we needed to ensure our front lines teams only sell supported, standardised products and services. We are looking to Tribold EPM to underpin our "Concept to Market" process and improve data quality across the BSS layer. We selected Tribold EPM for our program due to the product's maturity and usability and the added benefit of the deep domain experience delivered by the Tribold team in rolling out Product Management solutions to the enterprise sector."

Ernest Margitta, Tribold VP says: "Working with Internet Solutions we see a joint drive from both their Business and IT leadership on cycle time reduction, costs of operations, and bringing more fast track products into the market. These goals are directly aligned with where Tribold EPM can bring real value to our users. We look forward to working together with the Internet Solutions' team delivering these tangible improvements to their enterprise product range".

### About Tribold

Tribold is the world's leading provider of Enterprise Product Management (EPM) software specifically developed for Communication Service Providers (CSPs). Tribold EPM™ is a single, integrated suite of Enterprise Product Management applications that empowers CSPs to put products at the heart of their business. Tribold EPM™ is based on a Centralized Product & Service Catalog (CPC) and a Product & Service Lifecycle Management (PLM) solution. Dramatic improvements in product management performance enable CSPs to drive increased profit by reducing time to market, decreased cost to market, increased quality of the product management process and increased ability to support product and service innovation.

Today, Tribold EPM manages over US\$43b of products and services for our customers.

Headquartered in London, and with offices in North America and Asia, Tribold was founded in 2003 and is privately held. For more information visit [www.tribold.com](http://www.tribold.com).

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**About Internet Solutions**

Internet Solutions (IS) is a wholly owned subsidiary of Dimension Data. The company is Southern Africa's most established and experienced Internet Service Provider. Since 1993 Internet Solutions has been providing innovative end-to-end connectivity solutions and related services across the African continent. Today IS is a provider of Internet Protocol-based Connectivity, Communications, Cloud and Carrier services in the African market and for African clients into the global market. IS provides services to large public and private sector organisations, medium sized organisations, and through its value channel program to smaller organisations and consumers. For more information visit [www.is.co.za](http://www.is.co.za)

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